



Right Networks Customer Success Story

Hannis T. Bourgeois CPA Firm

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The Company

For nearly 100 years, the Hannis T. Bourgeois CPA firm has provided comprehensive accounting services. Based in Baton Rouge, La., the firm has recently moved into offering client accounting and advisory services, or CAAS, expanding its range of products available to clients. Hannis T. Bourgeois has approximately 140 employees and about 5000 clients.

The Problem

Without multi-factor authentication in place, and with the increase in security incidents across the country, leaders at Hannis T. Bourgeois wanted to ensure the firm was protected by multifactor authentication. Plus, its incumbent cloud provider provided poor customer service.

The Solution

Right Networks stepped in with an Accounting and Tax Cloud hosting package that featured multifactor authentication and superior customer service.

Hannis T. Bourgeois also put new security measures in place. All users, from the firm’s 30 internal users to the clients who used the system, had to implement MFA as an extra level of security. The firm gave employees one week and clients one month to adopt MFA on their devices. The project was a success, Smith says, with Right Networks providing support to employees and clients who needed it.

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Why Right Networks?

Hannis T. Bourgeois originally chose Right Networks in 2018 because a previous cloud provider charged comparatively exorbitant fees and provided poor support.

“Our clients think of cloud service as an extension to us,” Smith says. “When something goes wrong, they call us. We weren’t getting good support. We were paying a lot of money.”

Plus, Right Networks could bill the firm’s clients directly for cloud service, whereas the previous provider could not.

The Benefits

Right Networks’ cloud service is also faster and more reliable than the firm’s previous provider was, but the biggest benefit Hannis T. Bourgeois has received from working with Right Networks is enhanced security—which has led to peace of mind.

“We were already a secure organization, but with all the evolution of these hackers nobody is immune,” he says. “Right Networks provides that extra piece of mind that helps me sleep at night.”